## **Business Plan vs Business Model (vsdiff.com)**

| Feature    | Business Plan  | Business Model   |
|------------|--|--|
| Definition | A detailed document outlining goals, strategies, and financial forecasts.            | A conceptual framework that explains how a business creates, delivers, and captures value. |
| Purpose    | To guide the business and attract investors.   | To provide the foundational understanding of how a business operates.                      |
| Components | Executive summary, market analysis, organizational structure, financial projections. | Value proposition, customer segments, revenue streams, cost structure.                     |
| Timeframe  | Typically covers 3-5 years.  | Designed to be flexible over time as the market evolves.                                   |
| Use Cases  | Startups seeking funding, existing businesses planning growth.                       | Entrepreneurs validating ideas, businesses optimizing operations.                          |

Source: https://vsdiff.com/business-plan-vs-business-model/