

## Salary Negotiation vs Job Offer Acceptance (vsdiff.com)

Criteria	Salary Negotiation	Job Offer Acceptance
Purpose	To increase the overall compensation package.	To formally accept the job offer presented by the employer.
Timing	Occurs after receiving a job offer but before acceptance.	Occurs once the candidate decides to join the company.
Process Involvement	Involves discussions, research, and communication of demands.	Involves submitting the acceptance letter or verbal confirmation.
Negotiation Skills	Critical for advocating for a better offer.	Less emphasis on negotiation; primarily about agreement.
Outcome	Higher salary, additional benefits, or job perks.	Confirmation of employment and acceptance of terms.

Source: <https://vsdiff.com/salary-negotiation-vs-job-offer-acceptance/>